



# SOUTHAMPTON

## END OF MONTH FINANCIAL INFORMATION

JANUARY

2018



# JANUARY 2018 REPORT

## FOR

### SOUTHAMPTON

#### Financial

We began the month with \$44,319.43 in the Operation Accounts, had deposits of \$48,669.65, cut checks and drafts in the amount of \$7,560.86, and ended January with \$85,434.26 in the Operations Accounts. In reserves we began the month with \$46,665.91 and ended with \$46,681.63. In account receivables we began the month with \$7,240.00 and ended the month with \$23,879.59. We recognized \$21.76 in interest. Total Deposits from Dec 1<sup>st</sup> 2017 \$85,835.98

A handwritten signature in black ink, appearing to read "John T. Holloway". The signature is stylized and cursive.

John T. Holloway PCAM  
Superior Association Management, LLC

A S S E T S

1000	CASH in BANK	85,434.26
1010	PETTY CASH	0.00
1020	INVEST SHRT-TERM	46,681.63
1050	CERT. OF DEPOSIT	0.00
1070	ACCTS RECEIVABLE	23,879.59
1080	A/R - INS PREM	0.00
1180	PREPAID EXPENSES	0.00
1190	OTHER S-T ASSETS	0.00
	TOTAL CURRENT ASSETS	155,995.48
1400	CAP. IMPROVEMENT	0.00
1405	ACCUMULATED DEP	0.00
1410	DEPOSIT-UTIL/OTH	0.00
1430	NOTES RECEIVABLE	0.00
	TOTAL FIXED ASSETS	0.00
1500	ORGANIZE COSTS	0.00
	TOTAL FIXED ASSETS - INTANGIBLE	0.00
	TOTAL ASSETS	155,995.48

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L I A B I L I T I E S

2000	ACCOUNTS PAYABLE	0.00
2010	A/P - MGMT CO.	75.00
2020	A/P - PAYROLL	0.00
2030	A/P - INS CLAIM	0.00
2040	DEPOSITS PAYABLE	0.00
2060	A/P - EMPL BENFT	0.00
2070	A/P - P/R TAXES	0.00
2080	A/P - WORK COMP	0.00
2160	OTHER PAYABLES	0.00
2170	DEFERRED INCOME	13,084.26
		-----
	TOTAL CURRENT LIABILITIES	13,159.26
2410	NOTES PAYABLE	0.00
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	TOTAL LONG-TERM LIABILITIES	0.00
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	TOTAL LIABILITIES	13,159.26
		=====

O W N E R S E Q U I T Y

3320	CAPITAL	0.00
3330	CAPITAL (TRNSFR)	0.00
		-----
	TOTAL CAPITAL/OWNERS EQUITY	0.00
3350	RETAIN. EARNINGS	142,836.22
3450	EQUIP REPR/REPL	0.00
3460	FENCE PAINT/REPL	0.00
3470	ROOF REPAIR/REPL	0.00
3480	ASPH/SDWLK REPL	0.00
3490	DECK/STAIR REPL	0.00
3500	CARPET REPL.	0.00
3510	RECR FACIL REPL	0.00
3520	SECURITY REPL.	0.00
3530	FURNITURE REPL.	0.00
3540	EXT/INT PAINT	0.00
3550	LANDSCAPE RESERV	0.00
3560	SEWER STREETS	0.00
3570	CLUBHOUSE RESERV	0.00
3590	MISC/CONTGNCY	0.00
		-----
	TOTAL RETAINED EARNINGS	142,836.22
		-----
	TOTAL OWNERS EQUITY	142,836.22
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	TOTAL LIABILITIES & OWNERS EQUITY	155,995.48
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NOTE: PREPARED WITHOUT AUDIT

OXFORD/CAMBRIDGE HOA (#1890)

G/L 4.1

INCOME STATEMENT FOR PERIOD ENDING: 31 Jan 2018

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	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	YTD	Mtd%	Ytd%
<b>INCOME</b>															
4010 ASSOCIATION FEES	0	0	42,525	0	0	42,525	0	0	42,525	0	0	93,583	221,158	99.8	93.2
4080 LATE CHARGES	0	1,040	360	920	280	0	1,100	540	240	840	460	160	5,940	0.2	2.5
4150 INTEREST	20	23	23	21	18	24	22	13	14	13	14	22	227	0.0	0.1
4200 SPEC. ASSESSMENT	0	0	0	0	0	8,526	-21	0	0	0	0	0	8,505	0.0	3.6
4280 CLUB HOUSE RENTL	0	75	380	295	300	125	275	175	450	150	300	0	2,525	0.0	1.1
4300 FINE	-20	-3,410	0	275	0	2,845	100	-1,150	0	25	0	0	-1,335	0.0	-0.6
4500 POOL KEY	0	0	10	100	50	80	10	0	0	0	0	0	250	0.0	0.1
<b>TOTAL INCOME</b>	<b>0</b>	<b>-2,272</b>	<b>43,298</b>	<b>1,611</b>	<b>648</b>	<b>54,125</b>	<b>1,486</b>	<b>-422</b>	<b>43,229</b>	<b>1,028</b>	<b>774</b>	<b>93,765</b>	<b>237,270</b>	<b>100.0</b>	<b>100.0</b>
<b>GENERAL OPERATIONS</b>															
5010 DEL FEE SPLIT	435	105	600	585	765	274	195	281	513	334	226	398	4,710	0.4	2.0
5011 FINE COLLECT EXP	0	0	0	0	0	0	0	0	0	0	0	193	193	0.2	0.1
5090 ADMIN SUPPLIES	97	24	574	62	125	237	30	95	254	443	40	391	2,371	0.4	1.0
5101 VIOLATION LTRS	544	344	248	768	960	384	344	760	48	312	8	8	4,728	0.0	2.0
5105 POSTAGE	39	39	397	57	122	196	29	91	197	227	29	207	1,631	0.2	0.7
5120 WEB SITE	30	0	30	60	30	30	30	0	60	30	105	30	435	0.0	0.2
5150 BANK SERVICE CHG	0	0	8	-8	0	-8	0	0	0	0	0	0	-8	0.0	0.0
5240 SECUR MAINT	0	0	270	0	0	420	0	0	270	0	0	270	1,229	0.3	0.5
5300 EQUIP MAINT	0	0	0	0	380	0	0	0	0	0	0	0	380	0.0	0.2
5310 IRRIGATION MAINT	0	0	0	400	0	0	0	0	0	0	0	0	400	0.0	0.2
5320 LIGHTING MAINTEN	0	0	0	0	21	0	0	0	0	0	0	0	21	0.0	0.0
5350 BLDG MAINT	0	0	0	0	342	0	158	0	0	0	0	0	500	0.0	0.2
5560 GROUNDS MAINT	1,199	0	0	448	1,576	420	0	88	180	0	685	0	4,595	0.0	1.9
5580 LANDSCAPE CONTRA	2,325	2,325	2,325	2,325	2,325	2,325	2,325	2,325	2,325	2,325	2,325	2,325	27,900	2.5	11.8
5590 LANDSCAPE SUPPLY	0	2,600	0	0	0	0	0	0	0	860	0	0	3,460	0.0	1.5
5591 LANDSCAPE COMMIT	0	2,894	0	7,440	0	0	0	0	0	0	0	0	10,333	0.0	4.4
5645 SOCIAL	0	0	990	1,768	591	78	147	990	518	20	250	159	5,514	0.2	2.3
	<b>4,669</b>	<b>8,330</b>	<b>5,442</b>	<b>13,906</b>	<b>7,236</b>	<b>4,355</b>	<b>3,259</b>	<b>4,631</b>	<b>4,365</b>	<b>4,551</b>	<b>3,668</b>	<b>3,981</b>	<b>68,391</b>	<b>4.3</b>	<b>28.8</b>
<b>RECREATION</b>															
5930 RECR. MAINT	0	0	0	0	0	0	0	0	0	204	0	0	204	0.0	0.1
5959 POOL KEY FOBS	45	0	45	90	45	45	45	0	90	45	45	45	540	0.0	0.2
5960 POOL MGMT CONTR	3,100	0	0	0	13,950	7,750	3,100	0	4,949	0	0	0	32,849	0.0	13.8
5961 POOL MAINT	200	991	0	7,133	0	177	655	0	0	563	0	0	9,719	0.0	4.1
5962 POOL SUPPLIES	0	0	0	500	0	142	0	0	0	21	0	0	663	0.0	0.3
5963 CLUB HOUSE	180	112	150	50	369	150	200	120	332	60	114	189	2,026	0.2	0.8

OXFORD/CAMBRIDGE HOA (#1890)  
 INCOME STATEMENT FOR PERIOD ENDING: 31 Jan 2018

G/L 4.1

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	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	YTD	Mtd%	Ytd%
	3,525	1,103	195	7,773	14,364	8,264	4,000	120	5,371	893	159	234	46,001	0.3	19.4
<b>UTILITIES</b>															
6000 TELEPHONE	0	97	109	110	110	110	110	110	121	122	122	122	1,242	0.1	0.5
6010 SATELLITE/TV	27	27	27	27	27	27	27	27	27	27	27	27	321	0.0	0.1
6030 ELECTRIC	524	587	0	1,414	907	1,023	978	940	803	675	563	430	8,844	0.5	3.7
6040 GAS	72	60	64	26	26	26	24	24	24	24	33	84	486	0.1	0.2
6060 WATER	27	10,560	668	1,391	432	4,395	10,973	3,996	2,433	1,764	2,047	787	39,473	0.8	16.6
	650	11,331	867	2,969	1,503	5,580	12,112	5,096	3,407	2,611	2,791	1,449	50,367	1.6	21.2
<b>PROFESSIONAL FEES</b>															
6200 MGMT FEE	1,823	1,823	1,823	1,823	1,823	1,823	1,823	1,823	1,823	1,823	1,823	1,823	21,870	1.9	9.2
6225 CPA FEES	300	0	0	0	0	0	0	0	0	0	0	0	300	0.0	0.1
6230 LEGAL FEES	0	0	450	0	320	0	0	0	580	0	325	0	1,675	0.0	0.7
6250 INSURANCE-CORP	0	0	0	0	0	0	0	0	3,840	0	0	0	3,840	0.0	1.6
	2,123	1,823	2,273	1,823	2,143	1,823	1,823	1,823	6,243	1,823	2,148	1,823	27,685	1.9	11.7
<b>NET EXPENSES</b>	<b>10,966</b>	<b>22,587</b>	<b>8,776</b>	<b>26,470</b>	<b>25,245</b>	<b>20,021</b>	<b>21,193</b>	<b>11,670</b>	<b>19,386</b>	<b>9,878</b>	<b>8,766</b>	<b>7,486</b>	<b>192,444</b>	<b>8.0</b>	<b>81.1</b>
<b>EARN BEFORE ADJ.</b>	<b>-10,966</b>	<b>-24,859</b>	<b>34,522</b>	<b>-24,859</b>	<b>-24,597</b>	<b>34,103</b>	<b>-19,707</b>	<b>-12,092</b>	<b>23,844</b>	<b>-8,850</b>	<b>-7,992</b>	<b>86,279</b>	<b>44,826</b>	<b>92.0</b>	<b>18.9</b>
<b>RESERVE EXPENSES</b>															
6690 MISC/CONT RESERV	0	0	0	22,023	0	0	0	22,023	0	0	0	0	44,047	0.0	18.6
<b>TOTAL EXPENSES</b>	<b>10,966</b>	<b>22,587</b>	<b>8,776</b>	<b>48,493</b>	<b>25,245</b>	<b>20,021</b>	<b>21,193</b>	<b>33,693</b>	<b>19,386</b>	<b>9,878</b>	<b>8,766</b>	<b>7,486</b>	<b>236,490</b>	<b>8.0</b>	<b>99.7</b>
<b>6990 NET EARNINGS</b>	<b>-10,966</b>	<b>-24,859</b>	<b>34,522</b>	<b>-46,882</b>	<b>-24,597</b>	<b>34,103</b>	<b>-19,707</b>	<b>-34,115</b>	<b>23,844</b>	<b>-8,850</b>	<b>-7,992</b>	<b>86,279</b>	<b>780</b>	<b>92.0</b>	<b>0.3</b>

Note: Percentages are calculated against totals for all Income.

OXFORD/CAMBRIDGE HOA (#1890)  
 INCOME STATEMENT FOR PERIOD ENDING: 31 Jan 2018

G/L 4.3

	.....MONTH TO DATE DATA.....ACTUAL vs BUDGET.					.....FISCAL YEAR TO DATE DATA.....ACTUAL vs BUDGET.					..CURR BUDGET TOTALS..	
	Jan 17	Jan 18	Budget	\$Diff	%Diff	Last Ytd	Curr Ytd	Budget	\$Diff	%Diff	Annual	.Remaining
<b>INCOME</b>												
4010 ASSOCIATION FEES	42,525	93,583	49,116	44,467	90.5	42,525	93,583	49,116	44,467	90.5	196,466	102,883
4080 LATE CHARGES	620	160	0	160	N/A	620	160	0	160	N/A	0	-160
4150 INTEREST	21	22	13	9	74.1	21	22	13	9	74.1	150	128
4200 SPEC. ASSESSMENT	8,505	0	0	0	N/A	8,505	0	0	0	N/A	0	0
4280 CLUB HOUSE RENTL	0	0	208	-208	-100.0	0	0	208	-208	-100.0	2,500	2,500
4300 FINE	465	0	0	0	N/A	465	0	0	0	N/A	0	0
4500 POOL KEY	10	0	0	0	N/A	10	0	0	0	N/A	0	0
	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
<b>TOTAL INCOME</b>	<b>52,146</b>	<b>93,765</b>	<b>49,337</b>	<b>44,428</b>	<b>90.1</b>	<b>52,146</b>	<b>93,765</b>	<b>49,337</b>	<b>44,428</b>	<b>90.1</b>	<b>199,116</b>	<b>105,351</b>
<b>GENERAL OPERATIONS</b>												
5010 DEL FEE SPLIT	285	398	0	-398	N/A	285	398	0	-398	N/A	0	-398
5011 FINE COLLECT EXP	935	193	0	-193	N/A	935	193	0	-193	N/A	0	-193
5090 ADMIN SUPPLIES	544	391	146	-245	-168.1	544	391	146	-245	-168.1	1,750	1,359
5101 VIOLATION LTRS	144	8	0	-8	N/A	144	8	0	-8	N/A	5,000	4,992
5105 POSTAGE	191	207	83	-124	-148.7	191	207	83	-124	-148.7	1,000	793
5120 WEB SITE	30	30	30	0	0.0	30	30	30	0	0.0	360	330
5150 BANK SERVICE CHG	-4	0	0	0	N/A	-4	0	0	0	N/A	0	0
5240 SECUR MAINT	270	270	90	-180	-199.8	270	270	90	-180	-199.8	1,080	810
5310 IRRIGATION MAINT	0	0	42	42	100.0	0	0	42	42	100.0	500	500
5350 BLDG MAINT	0	0	125	125	100.0	0	0	125	125	100.0	1,500	1,500
5560 GROUNDS MAINT	100	0	500	500	100.0	100	0	500	500	100.0	6,000	6,000
5570 EXTERMINATING	0	0	25	25	100.0	0	0	25	25	100.0	300	300
5580 LANDSCAPE CONTRA	2,325	2,325	2,325	0	0.0	2,325	2,325	2,325	0	0.0	27,900	25,575
5590 LANDSCAPE SUPPLY	0	0	250	250	100.0	0	0	250	250	100.0	3,000	3,000
5591 LANDSCAPE COMMIT	0	0	667	667	100.0	0	0	667	667	100.0	8,000	8,000
5645 SOCIAL	0	159	542	382	70.6	0	159	542	382	70.6	6,500	6,341
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	<b>4,819</b>	<b>3,981</b>	<b>4,824</b>	<b>844</b>	<b>17.5</b>	<b>4,819</b>	<b>3,981</b>	<b>4,824</b>	<b>844</b>	<b>17.5</b>	<b>62,890</b>	<b>58,909</b>
<b>RECREATION</b>												
5930 RECR. MAINT	0	0	83	83	100.0	0	0	83	83	100.0	1,000	1,000
5959 POOL KEY FOBS	45	45	45	0	0.0	45	45	45	0	0.0	540	495
5960 POOL MGMT CONTR	1,550	0	2,792	2,792	100.0	1,550	0	2,792	2,792	100.0	33,500	33,500
5961 POOL MAINT	1,800	0	333	333	100.0	1,800	0	333	333	100.0	4,000	4,000

OXFORD/CAMBRIDGE HOA (#1890)  
INCOME STATEMENT FOR PERIOD ENDING: 31 Jan 2018

G/L 4.3

	.....MONTH TO DATE DATA.....ACTUAL vs BUDGET.					.....FISCAL YEAR TO DATE DATA.....ACTUAL vs BUDGET.					..CURR BUDGET TOTALS..	
	Jan 17	Jan 18	Budget	\$Diff	%Diff	Last Ytd	Curr Ytd	Budget	\$Diff	%Diff	Annual	.Remaining
5962 POOL SUPPLIES	0	0	42	42	100.0	0	0	42	42	100.0	500	500
5963 CLUB HOUSE	0	189	192	3	1.6	0	189	192	3	1.6	2,300	2,111
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	3,395	234	3,487	3,253	93.3	3,395	234	3,487	3,253	93.3	41,840	41,606
UTILITIES												
6000 TELEPHONE	108	122	108	-13	-12.3	108	122	108	-13	-12.3	1,300	1,178
6010 SATELLITE/TV	27	27	0	-27	N/A	27	27	0	-27	N/A	0	-27
6030 ELECTRIC	541	430	808	379	46.9	541	430	808	379	46.9	9,700	9,270
6040 GAS	105	84	50	-34	-68.7	105	84	50	-34	-68.7	600	516
6050 SATELLITE SERVIC	0	0	27	27	100.0	0	0	27	27	100.0	324	324
6060 WATER	898	787	1,667	880	52.8	898	787	1,667	880	52.8	20,000	19,213
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	1,680	1,449	2,660	1,211	45.5	1,680	1,449	2,660	1,211	45.5	31,924	30,475
PROFESSIONAL FEES												
6200 MGMT FEE	1,823	1,823	1,924	101	5.3	1,823	1,823	1,924	101	5.3	23,085	21,263
6225 CPA FEES	0	0	25	25	100.0	0	0	25	25	100.0	300	300
6230 LEGAL FEES	0	0	63	63	100.0	0	0	63	63	100.0	750	750
6250 INSURANCE-CORP	0	0	333	333	100.0	0	0	333	333	100.0	4,000	4,000
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	1,823	1,823	2,345	522	22.3	1,823	1,823	2,345	522	22.3	28,135	26,313
TOTAL EXPENSES	11,716	7,486	13,316	5,830	43.8	11,716	7,486	13,316	5,830	43.8	164,789	157,303
	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
NET EARNINGS/LOSS	40,430	86,279	36,021	50,257	139.5	40,430	86,279	36,021	50,257	139.5	34,327	-51,952