SUPERIOR
Association Management, LLC

SOUTHAMPTON

END OF MONTH FINANCIAL INFORMATION

JULY

2017

P.O. Box 2427 • Huntersville, NC 28070 • Tel: 704-875-7299 • Fax: 704-875-7177

*Providing **Superior** service to our communities... one homeowner at a time*

SUPERIOR
Association Management, LLC

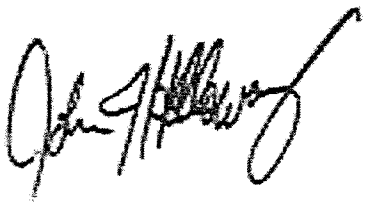
JULY 2017 REPORT

FOR

SOUTHAMPTON

Financial

We began the month with $35,026.09 in the Operation Accounts, had deposits of $18,045.00, cut checks in the amount of $20,021.17, and ended July with $33,053.16 in the Operations Accounts. In reserves we began the month with $68,602.20 and ended with $68,622.59. In account receivables we began the month with $3,875.50 and ended the month with $12,677.20. We recognized $23.63 in interest. Total Deposits from Dec 1st 2016 $157,437.50



John T. Holloway PCAM

Superior Association Management, LLC

A S S E T S

1000	CASH in BANK	33,053.16
1010	PETTY CASH	0.00
1020	INVEST SHRT-TERM	68,622.59
1050	CERT. OF DEPOSIT	0.00
1070	ACCTS RECEIVABLE	12,677.20
1080	A/R - INS PREM	0.00
1180	PREPAID EXPENSES	0.00
1190	OTHER S-T ASSETS	0.00
	TOTAL CURRENT ASSETS	114,352.95
1400	CAP. IMPROVEMENT	0.00
1405	ACCUMULATED DEP	0.00
1410	DEPOSIT-UTIL/OTH	0.00
1430	NOTES RECEIVABLE	0.00
	TOTAL FIXED ASSETS	0.00
1500	ORGANIZE COSTS	0.00
	TOTAL FIXED ASSETS - INTANGIBLE	0.00
TOTAL	ASSETS	114,352.95

(C) Copyright Aug 5 2017, Advantos Systems, Inc. All Rights Reserved.

L I A B I L I T I E S

2000	ACCOUNTS PAYABLE	0.00
2010	A/P - MGMT CO.	125.00
2020	A/P - PAYROLL	0.00
2030	A/P - INS CLAIM	0.00
2040	DEPOSITS PAYABLE	0.00
2060	A/P - EMPL BENFT	0.00
2070	A/P - P/R TAXES	0.00
2080	A/P - WORK COMP	0.00
2160	OTHER PAYABLES	0.00
2170	DEFERRED INCOME	10,850.73
	TOTAL CURRENT LIABILITIES	10,975.73
2410	NOTES PAYABLE	0.00
	TOTAL LONG-TERM LIABILITIES	0.00
TOTAL	LIABILITIES	10,975.73

O W N E R S E Q U I T Y

3320	CAPITAL	0.00
3330	CAPITAL (TRNSFR)	0.00
	TOTAL CAPITAL/OWNERS EQUITY	0.00
3350	RETAIN. EARNINGS	103,377.22
3450	EQUIP REPR/REPL	0.00
3460	FENCE PAINT/REPL	0.00
3470	ROOF REPAIR/REPL	0.00
3480	ASPH/SDWLK REPL	0.00
3490	DECK/STAIR REPL	0.00
3500	CARPET REPL.	0.00
3510	RECR FACIL REPL	0.00
3520	SECURITY REPL.	0.00
3530	FURNITURE REPL.	0.00
3540	EXT/INT PAINT	0.00
3550	LANDSCAPE RESERV	0.00
3560	SEWER STREETS	0.00
3570	CLUBHOUSE RESERV	0.00
3590	MISC/CONTGNCY	0.00
	TOTAL RETAINED EARNINGS	103,377.22
TOTAL	OWNERS EQUITY	103,377.22
TOTAL	LIABILITIES & OWNERS EQUITY	114,352.95

NOTE: PREPARED WITHOUT AUDIT

(C) Copyright Aug 5 2017, Advantos Systems, Inc. All Rights Reserved.

OXFORD/CAMBRIDGE HOA (#1890)
INCOME STATEMENT FOR PERIOD ENDING: 31 Jul 2017

	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	YTD	Mtd%	Ytd%
INCOME															
4010 ASSOCIATION FEES	0	0	42,525	0	0	42,525	0	0	42,525	0	0	42,525	170,100	78.6	86.5
4080 LATE CHARGES	580	360	40	740	20	620	0	1,040	360	920	280	0	4,960	0.0	2.5
4150 INTEREST	23	20	20	19	19	21	20	23	23	21	18	24	251	0.0	0.1
4200 SPEC. ASSESSMENT	0	0	0	0	0	8,505	0	0	0	0	0	8,526	17,031	15.7	8.7
4280 CLUB HOUSE RENTL	250	150	100	200	150	0	0	75	380	295	300	125	2,025	0.2	1.0
4300 FINE	320	1,280	465	0	-165	465	-20	-3,410	0	275	0	2,845	2,055	5.3	1.0
4500 POOL KEY	30	0	0	0	0	10	0	0	10	100	50	80	280	0.1	0.1
TOTAL INCOME	1,203	1,810	43,150	959	24	52,146	0	-2,272	43,298	1,611	648	54,125	196,702	100.0	100.0
GENERAL OPERATIONS															
5010 DEL FEE SPLIT	135	30	191	255	105	285	435	105	600	585	765	274	3,764	0.5	1.9
5011 FINE COLLECT EXP	0	0	0	0	0	935	0	0	0	0	0	0	935	0.0	0.5
5090 ADMIN SUPPLIES	46	65	182	31	20	544	97	24	574	62	125	237	2,006	0.4	1.0
5101 VIOLATION LTRS	616	944	728	432	16	144	544	344	248	768	960	384	6,128	0.7	3.1
5105 POSTAGE	55	79	171	31	29	191	39	39	397	57	122	196	1,404	0.4	0.7
5120 WEB SITE	30	30	30	30	30	30	30	0	30	0	0	0	240	0.0	0.1
5150 BANK SERVICE CHG	0	0	0	0	4	-4	0	0	8	-8	0	-8	-8	-0.0	0.0
5180 SUBSCRIPT & DUES	0	0	0	0	0	0	0	0	0	60	30	30	120	0.1	0.1
5240 SECUR MAINT	0	0	270	0	0	270	0	0	270	0	0	420	1,229	0.8	0.6
5300 EQUIP MAINT	0	0	0	0	0	0	0	0	0	0	380	0	380	0.0	0.2
5310 IRRIGATION MAINT	0	0	0	375	424	0	0	0	0	400	0	0	1,199	0.0	0.6
5320 LIGHTING MAINTEN	0	0	0	0	0	0	0	0	0	0	21	0	21	0.0	0.0
5350 BLDG MAINT	0	0	0	0	0	0	0	0	0	0	342	0	342	0.0	0.2
5410 GENL CLEAN	100	125	150	172	75	0	0	0	0	0	0	0	622	0.0	0.3
5560 GROUNDS MAINT	0	273	1,625	1,035	0	100	1,199	0	0	448	796	420	5,895	0.8	3.0
5580 LANDSCAPE CONTRA	0	4,650	4,650	0	2,545	2,325	2,325	2,325	2,325	2,325	3,105	2,325	28,900	4.3	14.7
5590 LANDSCAPE SUPPLY	115	0	0	0	0	0	0	2,600	0	0	0	0	2,715	0.0	1.4
5591 LANDSCAPE COMMIT	0	0	0	0	0	0	0	2,894	0	7,440	0	0	10,333	0.0	5.2
5645 SOCIAL	841	2,217	40	547	670	0	0	0	990	1,768	591	78	7,744	0.1	3.9
	1,937	8,413	8,037	2,908	3,918	4,819	4,669	8,330	5,442	13,906	7,236	4,355	73,969	8.1	37.6
RECREATION															
5959 POOL KEY FOBS	45	45	45	45	45	45	45	0	45	90	45	45	540	0.1	0.3
5960 POOL MGMT CONTR	1,550	0	0	0	0	1,550	3,100	0	0	0	13,950	7,750	27,900	14.3	14.2
5961 POOL MAINT	0	1,450	0	0	0	1,800	200	991	0	7,133	0	177	11,751	0.3	6.0
5962 POOL SUPPLIES	0	108	0	0	0	0	0	0	0	500	0	142	750	0.3	0.4

(C) Copyright Aug 5 2017, Advantos Systems, Inc. All Rights Reserved.

OXFORD/CAMBRIDGE HOA (#1890)
INCOME STATEMENT FOR PERIOD ENDING: 31 Jul 2017

	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	YTD	Mtd%	Ytd%
5963 CLUB HOUSE	-27	0	11	0	0	0	180	112	150	50	369	150	995	0.3	0.5
	1,568	1,603	56	45	45	3,395	3,525	1,103	195	7,773	14,364	8,264	41,936	15.3	21.3
UTILITIES															
6000 TELEPHONE	101	101	101	108	108	108	0	97	109	110	110	110	1,164	0.2	0.6
6010 SATELLITE/TV	27	27	27	27	27	27	27	27	27	27	27	27	321	0.0	0.2
6030 ELECTRIC	1,028	79	1,888	822	577	541	524	587	0	1,414	907	1,023	9,392	1.9	4.8
6040 GAS	25	29	26	21	26	105	72	60	64	26	26	26	507	0.0	0.3
6060 WATER	3,490	4,068	5,858	6,354	377	898	27	10,560	668	1,391	432	4,395	38,519	8.1	19.6
	4,671	4,305	7,899	7,332	1,116	1,680	650	11,331	867	2,969	1,503	5,580	49,902	10.3	25.4
PROFESSIONAL FEES															
6200 MGMT FEE	1,823	1,823	1,823	1,823	1,823	1,823	1,823	1,823	1,823	1,823	1,823	1,823	21,870	3.4	11.1
6225 CPA FEES	0	0	0	0	0	0	300	0	0	0	0	0	300	0.0	0.1
6230 LEGAL FEES	0	0	0	0	0	0	0	0	450	0	320	0	770	0.0	0.4
6235 CONSULTING FEES	0	1,350	0	1,350	0	0	0	0	0	0	0	0	2,700	0.0	1.4
6250 INSURANCE-CORP	0	0	0	3,856	0	0	0	0	0	0	0	0	3,856	0.0	2.0
	1,823	3,173	1,823	7,029	1,823	1,823	2,123	1,823	2,273	1,823	2,143	1,823	29,496	3.4	15.0
NET EXPENSES	9,998	17,493	17,814	17,314	6,901	11,716	10,966	22,587	8,776	26,470	25,245	20,021	195,303	37.0	99.3
EARN BEFORE ADJ.	-8,796	-15,683	25,336	-16,355	-6,877	40,430	-10,966	-24,859	34,522	-24,859	-24,597	34,103	1,399	63.0	0.7
RESERVE EXPENSES															
6690 MISC/CONT RESERV	0	0	0	0	0	0	0	0	0	22,023	0	0	22,023	0.0	11.2
TOTAL EXPENSES	9,998	17,493	17,814	17,314	6,901	11,716	10,966	22,587	8,776	48,493	25,245	20,021	217,326	37.0	110.5
6990 NET EARNINGS	-8,796	-15,683	25,336	-16,355	-6,877	40,430	-10,966	-24,859	34,522	-46,882	-24,597	34,103	-20,624	63.0	-10.5

Note: Percentages are calculated against totals for all Income.

(C) Copyright Aug 5 2017, Advantos Systems, Inc. All Rights Reserved.

	MONTH TO DATE DATA		ACTUAL vs BUDGET.			FISCAL YEAR TO DATE DATA		ACTUAL vs BUDGET.			CURR BUDGET TOTALS	
	Jul 16	Jul 17	Budget	$Diff	%Diff	Last Ytd	Curr Ytd	Budget	$Diff	%Diff	Annual	.Remaining
INCOME												
4010 ASSOCIATION FEES	42,525	42,525	42,525	0	0.0	127,625	127,575	127,575	0	0.0	170,100	42,525
4015 DUES DISCOUNT	0	0	0	0	N/A	-2,780	0	0	0	N/A	0	0
4080 LATE CHARGES	0	0	0	0	N/A	2,300	3,220	0	3,220	N/A	0	-3,220
4150 INTEREST	25	24	21	3	13.4	277	150	146	4	3.0	250	100
4200 SPEC. ASSESSMENT	0	8,526	8,505	21	0.3	0	17,031	17,010	21	0.1	17,010	-21
4280 CLUB HOUSE RENTL	150	125	250	-125	-50.0	1,405	1,175	1,750	-575	-32.9	3,000	1,825
4300 FINE	-365	2,845	0	2,845	N/A	-500	155	0	155	N/A	0	-155
4420 RESALE CAPITAL	0	0	0	0	N/A	3,000	0	0	0	N/A	0	0
4500 POOL KEY	20	80	0	80	N/A	120	250	0	250	N/A	0	-250
TOTAL INCOME	42,355	54,125	51,301	2,824	5.5	131,447	149,556	146,481	3,075	2.1	190,360	40,804
GENERAL OPERATIONS												
5010 DEL FEE SPLIT	145	274	0	-274	N/A	2,558	3,049	0	-3,049	N/A	0	-3,049
5011 FINE COLLECT EXP	0	0	0	0	N/A	106	935	0	-935	N/A	0	-935
5090 ADMIN SUPPLIES	160	237	146	-91	-62.5	1,894	1,662	1,021	-641	-62.8	1,750	88
5100 ADMIN SERVICES	0	0	0	0	N/A	145	0	0	0	N/A	0	0
5101 VIOLATION LTRS	448	384	550	166	30.2	4,216	3,392	3,050	-342	-11.2	5,000	1,608
5105 POSTAGE	154	196	125	-71	-56.4	1,078	1,041	875	-166	-18.9	1,500	459
5120 WEB SITE	30	0	30	30	100.0	210	90	210	120	57.1	360	270
5130 NEWSLETTERS	87	0	0	0	N/A	87	0	0	0	N/A	0	0
5150 BANK SERVICE CHG	0	-8	0	8	N/A	10	-12	0	12	N/A	0	12
5180 SUBSCRIPT & DUES	0	30	0	-30	N/A	0	120	0	-120	N/A	0	-120
5200 STORM DAMAGE	0	0	0	0	N/A	6,811	0	0	0	N/A	0	0
5240 SECUR MAINT	270	420	596	176	29.6	810	960	1,789	829	46.4	2,385	1,425
5300 EQUIP MAINT	102	0	0	0	N/A	707	380	0	-380	N/A	0	-380
5310 IRRIGATION MAINT	360	0	166	166	100.0	360	400	166	-234	-141.0	500	100
5320 LIGHTING MAINTEN	0	0	0	0	N/A	43	21	0	-21	N/A	0	-21
5350 BLDG MAINT	0	0	63	63	100.0	0	342	438	96	21.9	750	408
5410 GENL CLEAN	171	0	0	0	N/A	799	0	0	0	N/A	0	0
5560 GROUNDS MAINT	1,466	420	333	-86	-25.9	2,949	2,962	2,333	-629	-27.0	4,000	1,038
5570 EXTERMINATING	0	0	0	0	N/A	0	0	200	200	100.0	200	200
5580 LANDSCAPE CONTRA	2,325	2,325	2,325	0	0.0	18,950	17,055	16,275	-780	-4.8	27,900	10,845
5590 LANDSCAPE SUPPLY	75	0	0	0	N/A	8,673	2,600	3,000	400	13.3	3,000	400
5591 LANDSCAPE COMMIT	0	0	500	500	100.0	0	10,333	6,500	-3,833	-59.0	6,500	-3,833

(C) Copyright Aug 5 2017, Advantos Systems, Inc. All Rights Reserved.

	MONTH TO DATE DATA		ACTUAL vs BUDGET.			FISCAL YEAR TO DATE DATA		ACTUAL vs BUDGET.			CURR BUDGET TOTALS	
	Jul 16	Jul 17	Budget	$Diff	%Diff	Last Ytd	Curr Ytd	Budget	$Diff	%Diff	Annual	.Remaining
5645 SOCIAL	448	78	500	422	84.4	4,903	3,428	3,500	72	2.1	6,000	2,572
5650 MISCELLANEOUS	0	0	0	0	N/A	20	0	0	0	N/A	0	0
	6,240	4,355	5,334	979	18.4	55,328	48,757	39,356	-9,400	-23.9	59,845	11,088
RECREATION												
5930 RECR. MAINT	0	0	500	500	100.0	0	0	1,000	1,000	100.0	1,000	1,000
5959 POOL KEY FOBS	45	45	45	0	0.0	315	315	315	0	0.0	540	225
5960 POOL MGMT CONTR	3,100	7,750	3,962	-3,788	-95.6	32,310	26,350	23,772	-2,578	-10.8	31,700	5,350
5961 POOL MAINT	690	177	400	223	55.8	690	10,301	400	-9,901	-2475.3	800	-9,501
5962 POOL SUPPLIES	436	142	100	-42	-41.6	729	642	300	-342	-113.9	500	-142
5963 CLUB HOUSE	0	150	192	42	21.7	1,294	1,011	1,342	331	24.7	2,300	1,289
	4,271	8,264	5,199	-3,065	-59.0	35,339	38,618	27,129	-11,490	-42.4	36,840	-1,778
UTILITIES												
6000 TELEPHONE	101	110	108	-2	-1.6	706	644	758	114	15.0	1,300	656
6010 SATELLITE/TV	27	27	27	0	0.0	187	187	187	0	0.0	321	134
6030 ELECTRIC	994	1,023	808	-214	-26.5	4,156	4,997	5,658	661	11.7	9,700	4,703
6040 GAS	26	26	67	41	60.8	373	379	467	87	18.7	800	421
6060 WATER	3,408	4,395	1,667	-2,728	-163.7	5,585	18,372	11,667	-6,706	-57.5	20,000	1,628
	4,555	5,580	2,677	-2,904	-108.5	11,008	24,580	18,737	-5,843	-31.2	32,121	7,541
PROFESSIONAL FEES												
6200 MGMT FEE	1,823	1,823	1,924	101	5.3	12,758	12,758	13,466	709	5.3	23,085	10,328
6225 CPA FEES	0	0	0	0	N/A	300	300	300	0	0.0	300	0
6230 LEGAL FEES	0	0	42	42	100.0	0	770	292	-478	-164.0	500	-270
6250 INSURANCE-CORP	0	0	0	0	N/A	3,495	0	0	0	N/A	4,600	4,600
	1,823	1,823	1,965	143	7.3	16,552	13,828	14,058	230	1.6	28,485	14,658
NET EXPENSES	16,889	20,021	15,175	-4,846	-31.9	118,226	125,782	99,280	-26,502	-26.7	157,291	31,509
EARNINGS BEFORE ADJUSTMNTS	25,466	34,103	36,126	-2,023	5.6	13,221	23,774	47,201	-23,427	49.6	33,069	9,295

(C) Copyright Aug 5 2017, Advantos Systems, Inc. All Rights Reserved.

	.....MONTH TO DATE DATA.....ACTUAL vs BUDGET.					.....FISCAL YEAR TO DATE DATA.....ACTUAL vs BUDGET.					..CURR BUDGET TOTALS..	
	Jul 16	Jul 17	Budget	$Diff	%Diff	Last Ytd	Curr Ytd	Budget	$Diff	%Diff	Annual	.Remaining
RESERVE EXPENSES												
6690 MISC/CONT RESERV	28,952	0	4,167	4,167	100.0	74,903	22,023	29,167	7,143	24.5	50,000	27,977
TOTAL EXPENSES	45,841	20,021	19,341	-680	-3.5	193,129	147,806	128,447	-19,359	-15.1	207,291	59,485
NET EARNINGS/LOSS	-3,486	34,103	31,959	2,144	6.7	-61,682	1,751	18,034	-16,283	90.3	-16,931	-18,682

(C) Copyright Aug 5 2017, Advantos Systems, Inc. All Rights Reserved.